

# Salesforce ADM-201 Study Guide PDF

**GRAB THE SALESFORCE ADMINISTRATOR CERTIFICATION PDF QUESTIONS  
& ANSWERS**

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**Exam Summary – Syllabus – Questions**

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**ADM-201**

**Salesforce Certified Administrator**

**60 Questions Exam – 65% Cut Score – Duration of 105 minutes**

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## Get an Overview of the ADM-201 Certification:

Who should take the [ADM-201 exam](#)? This is the first question that comes to a candidate's mind when preparing for the Administrator certification. The ADM-201 certification is suitable for candidates who are keen to earn knowledge on the Administrator and grab their Salesforce Certified Administrator. When it is about starting the preparation, most candidates get confused regarding the study materials and study approach. But ADM-201 study guide PDF is here to solve the problem. ADM-201 PDF combines some effective sample questions and offers valuable tips to pass the exam with ease.

## Why Should You Earn the Salesforce ADM-201 Certification?

There are several reasons why one should grab the ADM-201 certification.

- The Administrator certification proves to be one of the most recognized certifications.
- The certification badge proves the knowledge of the candidate regarding subject matters and makes his resume presentable to potential candidates.
- Thus earning the [Salesforce Certified Administrator](#) is a powerful qualification for a prosperous career.

## What Is the Salesforce ADM-201 Administrator Certification Exam Structure?

<b>Exam Name</b>	Salesforce Administrator
<b>Exam Code</b>	ADM-201
<b>Exam Price</b>	Registration fee: \$200 USD Retake fee: \$100 USD
<b>Duration</b>	105 minutes
<b>Number of Questions</b>	60
<b>Passing Score</b>	65%
<b>Recommended Training / Books</b>	<a href="#">Preparing for Your Salesforce Administrator Certification (CRT-101)</a> <a href="#">Administrative Essentials for New Admins in Lightning Experience (ADX-201)</a> <a href="#">Lightning Experience Administrative Essentials for</a>

	<a href="#">New Admins (ADX-201E)</a> <a href="#">Trailhead Virtual Bootcamp for New Admins (TVB201)</a>
<b>Schedule Exam</b>	<a href="#">PEARSON VUE</a>
<b>Sample Questions</b>	<a href="#">Salesforce ADM-201 Sample Questions</a>
<b>Recommended Practice</b>	<a href="#">Salesforce Certified Administrator Practice Test</a>

## Enhance Knowledge with ADM-201 Sample Questions:

### Question: 1

Universal Containers needs to track the manufacturer and model for specific car companies. How can the system administrator ensure that the manufacturer selected influences the values available for the model?

Choose one answer:

- Create the manufacturer field as a dependent picklist and the model as a controlling picklist.
- Create a lookup field from the manufacturer object to the model object.
- Create the manufacturer field as a controlling picklist and the model as a dependent picklist.
- Create a multi-select picklist field that includes both manufacturers and models.

**Answer: c**

### Question: 2

Which two should a system administrator consider before importing a set of records into Salesforce?

(Select two)

- The import file should include a record owner for each record.
- Currency field values will default to the personal currency of the record owner.
- Data should be de-duplicated in the import file prior to import.
- Validation rules are not triggered when importing data using the import wizard.

**Answer: a, c**

**Question: 3**

Which of the following is true about Master-detail relationship fields on custom objects?

(Select two)

- a) Ownership and access to the child record are determined by the parent
- b) The child record can be optionally deleted when the parent record is deleted
- c) Up to two master-detail relationship fields can be created on a custom object
- d) The parent relationship field on the child record is optional

**Answer: a, c**

**Question: 4**

What should a system administrator use to disable access to a custom application for a group of users?

- a) Profiles
- b) Sharing rules
- c) Web tabs
- d) Page layouts

**Answer: a**

**Question: 5**

Where do you go to create a List View so that you can see it on the Console, under the Accounts object?

- a) Create a list view on the Console
- b) Create a list view on Accounts
- c) Create a list view on Contacts
- d) Create a field on the Console

**Answer: b**

**Question: 6**

Sales representatives at Universal Containers need assistance from product managers when selling certain products. Product managers do not have access to opportunities, but need to gain access when they are assisting with a specific deal.

How can a system administrator accomplish this?

(Choose one answer:)

- a) Notify the product manager using opportunity update reminders.
- b) Enable opportunity teams and allow users to add the product manager.
- c) Use similar opportunities to show opportunities related to the product manager.
- d) Enable account teams and allow users to add the product manager.

**Answer: b**

**Question: 7**

Which is a capability of the Cloud Scheduler?

(Select two)

- a) Allow a user to propose multiple meeting times
- b) Automatic propose meeting times based on Salesforce user calendars
- c) Sync a Salesforce calendar with an Outlook Calendar
- d) Custom brand different invitations per customer

**Answer: b, d**

**Question: 8**

Use a picklist to filter the values of one picklist based on the value of another picklist.

- a) Controlling
- b) Multi-select
- c) Dependent
- d) Independent

**Answer: a**

**Question: 9**

Which two statements about custom summary formulas in reports are true?

(Choose two answers)

- a) Reports can be grouped by a custom summary formula result.
- b) Custom summary formulas can reference a formula field within a report.
- c) Custom summary formulas can reference another custom summary formula.
- d) Custom summary formulas can be used in a report built from a custom report type.

**Answer: b, d**

**Question: 10**

A Roll-up Summary field can be created when which relationship field is already in place?

- a) Lookup relationship
- b) Hierarchical relationship
- c) Master-detail relationship
- d) Any of the above

**Answer: c**

# What Study Guide Works Best in Acing the Salesforce ADM-201 Administrator Certification?

The ADM-201 study guide is a combination of some proven study tips and the combination of all valuable study materials like sample questions, syllabus and practice tests in one place.

## Explore the Syllabus Topics and Learn from the Core:

If you are determined to earn success in the Administrator exam, getting in full touch of the [syllabus](#) is mandatory. During preparation, you might not like all syllabus sections or topics, but try to get at least the fundamental knowledge from the sections you don't like. The more you possess knowledge on all syllabus sections, the more is the chance to attempt maximum number of questions during the actual exam.

## Make Your Schedule:

Studying and completing the syllabus becomes easier, if you work on the syllabus topics after making a schedule. Your syllabus must mention what areas you want to cover and within what time. Once you make a schedule and follow it regularly, syllabus completion becomes easier and preparation becomes smoother.

## Get Expert Advice from the Training:

Do not forget to join the Salesforce ADM-201 training if it is providing any. Training enhances the practical knowledge of a candidate, which helps them to work well in the practical field during projects.

## Get Access to the PDF Sample Questions:

If your study material is in a [PDF format](#) or the materials are mobile-friendly, what could be better than that? Get access to the free sample questions and keep enhancing your knowledge beyond the syllabus.

## **Avoid Dumps and Utilize the Salesforce ADM-201 Practice Test:**

Why should you rely on practice tests? The reason is simple: you must get familiar with the exam pattern before reaching the exam hall. An aspirant aware of the exam structure and time management during the exam preparation can perform well in the actual exam and attempt the maximum number of questions during the exam.

Many aspirants prefer to read from dumps, but they miss out on the self assessment method. Therefore, ADM-201 practice tests always stand out to be the better choice than dumps PDF.

### **Avail the Proven ADM-201 Practice Test for Success!!!**

Do you want to pass the ADM-201 exam on your first attempt? Stop worrying; we, VMExam.com are here to provide you the best experience during your Salesforce Administrator preparation. Try out our free mock tests to get a glimpse of our quality study materials, and build your confidence with the premium [ADM-201 practice tests](#). Our expert-designed questions help you to improve performance and pass the exam on your first attempt.