



MICROSOFT MB-910 STUDY GUIDE PDF

**Grab the Microsoft Dynamics 365 Fundamentals (CRM) Certification
PDF Questions & Answers**

Details of the Exam-Syllabus-Questions

MB-910
Microsoft Certified - Dynamics 365 Fundamentals (CRM)
40-60 Questions Exam - 700/1000 Cut Score - Duration of 60 minutes

Table of Contents:

Get an Overview of the MB-910 Certification:.....	2
Why Should You Earn the Microsoft MB-910 Certification?.....	2
What is the Microsoft MB-910 Microsoft Dynamics 365 Fundamentals (CRM) Certification Exam Structure?	3
Enhance Knowledge with MB-910 Sample Questions:.....	3
What Study Guide Works Best in Acing the Microsoft MB-910 Microsoft Dynamics 365 Fundamentals (CRM) Certification?	7
Explore the Syllabus Topics and Learn from the Core:	7
Make Your Schedule:	7
Get Expert Advice from the Training:	7
Get Access to the PDF Sample Questions:	7
Avoid Dumps and utilize the Microsoft MB-910 Practice Test:	8

Get an Overview of the MB-910 Certification:

Who should take the [MB-910 exam](#)? This is the first question that comes to a candidate's mind when preparing for the Microsoft Dynamics 365 Fundamentals (CRM) certification. The MB-910 certification is suitable for candidates who are keen to earn knowledge on the Microsoft Dynamics 365 and grab their Microsoft Certified - Dynamics 365 Fundamentals (CRM) certification. When it is about starting the preparation, most candidates get confused regarding the study materials and study approach. But MB-910 study guide PDF is here to solve the problem. MB-910 PDF combines some effective sample questions and offers valuable tips to pass the exam with ease.

Why Should You Earn the Microsoft MB-910 Certification?

There are several reasons why one should grab the MB-910 certification.

- The Microsoft Dynamics 365 Fundamentals (CRM) certification proves to be one of the most recognized certifications.
- The certification badge proves the knowledge of the candidate regarding subject matters and makes his resume presentable to potential employers.
- Thus earning the [Microsoft Certified - Dynamics 365 Fundamentals \(CRM\)](#) is a powerful qualification for a prosperous career.

What is the Microsoft MB-910 Microsoft Dynamics 365 Fundamentals (CRM) Certification Exam Structure?

Exam Name	Microsoft Certified - Dynamics 365 Fundamentals (CRM)
Exam Code	MB-910
Exam Price	\$99 (USD)
Duration	60 mins
Number of Questions	40-60
Passing Score	700 / 1000
Books / Training	MB-910T00: Microsoft Certified: Dynamics 365 Fundamentals (CRM)
Schedule Exam	Pearson VUE
Sample Questions	Microsoft Dynamics 365 Fundamentals (CRM) Sample Questions
Practice Exam	Microsoft MB-910 Certification Practice Exam

Enhance Knowledge with MB-910 Sample Questions:

Question: 1

You maintain the product catalog in Dynamics 365 customer engagement. A product is missing from a price list. The price list is in US Dollars. You need to add the product to the price list.

Which two components should you select when creating the price list item from the product?

Each correct answer presents part of the solution. Choose the correct answers

- a) Unit
- b) Territory
- c) Price list
- d) Currency

Answer: a, c

Question: 2

A company uses Dynamics 365 Sales. You need to analyze account data and create reports based on the analyses. Which solution should you use?

- a) Microsoft Forms Pro
- b) Power BI
- c) Power Automate
- d) Management Reporter

Answer: b

Question: 3

A company is considering implementing products and the product catalog in Dynamics 365 Sales. Sales transactions can occur in multiple currencies. The company wants to manage exchange rates. You need to explain to the company how Dynamics 365 Sales handles currency.

Which two statements describe how Dynamics 365 Sales handles currency?

Each correct answer presents part of the solution. NOTE: Each correct selection is worth one point.

- a) By default, all available currencies can be used.
- b) By default, a base currency is available and other currencies can be added as needed.
- c) Exchange rates are automatically updated.
- d) Exchange rates need to be updated manually.

Answer: b, d

Question: 4

You are a sales representative for a company. Which Dynamics 365 Sales can you use to manage the sales pipeline?

- a) Turning leads into opportunities
- b) Tracking the asset history of a customer
- c) Resolving an open case of a customer
- d) Tracking service level agreements

Answer: a

Question: 5

You use Dynamics 365 Field Service. Each time a customer contacts a call center to request service, you plan to send a technician to the customer's location. You receive a service request and create a work order. You need to identify the next step in the process. What should you do next?

- a) Adjust inventory values.
- b) Schedule and dispatch the work order.
- c) Generate an invoice.
- d) Review and close the work order.

Answer: b**Question: 6**

You work as a technician and receive your work assignments by using cases in Dynamics 365 Sales. You need to review the timeline for a case that you are managing. Which type of activity appears in the case timeline?

- a) Project task
- b) Task
- c) Entitlement
- d) Work order

Answer: c**Question: 7**

A company uses Dynamics 365 Field Service. You create a work order from a case. A field service administrator schedules the work order. A technician arrives at the site of the work order and is ready to begin work on time. What is the status of the work order?

- a) Open – In progress
- b) Open – Unscheduled
- c) Traveling
- d) Open – Scheduled

Answer: a

Question: 8

A company uses Dynamics 365 Field Service. The maintenance manager wants to be able to add a list of questions to work orders to ensure that field technicians follow the same steps when servicing customer equipment. You need to explain to the manager which features are available to meet the requirement.

Which feature should you use?

- a) Connected Field Service
- b) Inspections
- c) Microsoft Customer Voice
- d) Scheduling

Answer: b

Question: 9

A company plans to implement Dynamics 365 Customer Service. The company wants to use the system to determine when customers are having an issue and need help. You need to track customer issues until the issues are resolved. What should you create?

- a) opportunity
- b) contact
- c) case
- d) quote

Answer: c

Question: 10

A company sells and services commercial refrigeration equipment. The company is implementing Dynamics 365 Project Operations. You need to ensure that you can select a service technician for an assignment that has the required expertise to address the equipment issues reported by a customer. Which two features should you use?

Each correct answer presents part of the solution. NOTE: Each correct selection is worth one point.

- a) Resource skills
- b) Resource roles
- c) Proficiency models
- d) Service-level agreements

Answer: a, c

What Study Guide Works Best in Acing the Microsoft MB-910 Microsoft Dynamics 365 Fundamentals (CRM) Certification?

The MB-910 study guide is a combination of some proven study tips and the combination of all valuable study materials like sample questions, syllabus and practice tests in one place.

Explore the Syllabus Topics and Learn from the Core:

If you are determined to earn success in the Microsoft Dynamics 365 Fundamentals (CRM) exam, getting in full touch of the [syllabus](#) is mandatory. During preparation, you might not like all syllabus sections or topics, but try to get at least the fundamental knowledge from the sections you don't like. The more you possess knowledge on all syllabus sections, the more is the chance to attempt maximum number of questions during the actual exam.

Make Your Schedule:

Studying and completing the syllabus becomes easier, if you work on the syllabus topics after making a schedule. Your study schedule must mention what areas you want to cover and within what time. Once you make a schedule and follow it regularly, syllabus completion becomes easier and preparation becomes smoother.

Get Expert Advice from the Training:

If there is related Microsoft training, don't miss out the chance to join. Training enhances the practical knowledge of a candidate, which helps them to work well in the practical field during projects.

Get Access to the PDF Sample Questions:

If your study material is in a [PDF format](#) or the materials are mobile-friendly, what could be better than that? Get access to the free sample questions and keep enhancing your knowledge beyond the syllabus.

Avoid Dumps and utilize the Microsoft MB-910 Practice Test:

Why should you rely on practice tests? The reason is simple: you must get familiar with the exam pattern before reaching the exam hall. An aspirant aware of the exam structure and time management during the exam preparation can perform well in the actual exam and attempt the maximum number of questions during the exam.

Many aspirants prefer to read from dumps, but they miss out on the self assessment method. Therefore, MB-910 practice tests always stand out to be the better choice than dumps PDF.

Avail the Proven MB-910 Practice Test for Success!!!

Do you want to pass the MB-910 exam on your first attempt? Stop worrying; EduSum.com is here to provide you the best experience during your Microsoft Dynamics 365 Fundamentals (CRM) preparation. Try out our free mock tests to get a glimpse of our quality study materials, and build your confidence with the premium [MB-910 practice tests](#). Our expert-designed questions help you to improve performance and pass the exam on your first attempt.