CISCO 700-150 ICS STUDY GUIDE PDF

Cisco Introduction to Cisco Sales Certification Questions & Answers

Details of the Exam-Syllabus-Questions

700-150

Cisco Sales Expert

55-65 Questions Exam - Variable (750-850 / 1000 Approx.)Cut Score – Duration of 90 minutes

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Get an Overview of the 700-150 ICS Certification:

Who should take the **700-150 exam**? This is the first question that comes to a candidate's mind when preparing for the Introduction to Cisco Sales certification. The 700-150 certification is suitable for candidates who are keen to earn knowledge on the Channel Partner and Other and grab their Cisco Sales Expert. When it is about starting the preparation, most candidates get confused regarding the study materials and study approach. But 700-150 ICS study guide PDF is here to solve the problem. 700-150 PDF combines some effective sample questions and offers valuable tips to pass the exam with ease.

Why Should You Earn the Cisco 700-150 Certification?

There are several reasons why one should grab the 700-150 certification.

- The Introduction to Cisco Sales certification proves to be one of the most recognized certifications.
- The certification badge proves the knowledge of the candidate regarding subject matters and makes his resume presentable to potential candidates.
- Thus earning the **Cisco Sales Expert** is a powerful qualification for a prosperous career.

What Is the Cisco 700-150 Introduction to Cisco Sales Certification Exam Structure?

Exam Name	Introduction to Cisco Sales
Exam Number	700-150 ICS
Exam Price	$150 USD
Duration	90 minutes
Number of Questions	55-65
Passing Score	Variable (750-850 / 1000 Approx.)
Recommended Training	**Introduction to Cisco Sales (ICS)**
Exam Registration	**PEARSON VUE**
Sample Questions	**Cisco 700-150 Sample Questions**

| Practice Exam | **Cisco Sales Expert Practice Test** |

Enhance Knowledge with 700-150 Sample Questions:

Question: 1

Which of the following describes the NFV ENCS Virtualized branch?

a) a cloud-delivered overlay WAN architecture that facilitates digital and cloud transformation for enterprises
b) a hybrid platform that combines the benefits of a traditional router and a traditional server to offer the same functionality with a smaller infrastructure footprint
c) a security application that mitigates vulnerabilities to offer branch and consumers protection where they need it most
d) a network device that mathematically verifies the entire network for correctness

Answer: b

Question: 2

During which phases of protection would Cisco's Next Generation Firewalls be deployed?

a) after an attack
b) during an attack
c) before an attack
d) during and after an attack

Answer: c

Question: 3

With Cisco ONE, what happens when a customer refreshes hardware?

a) The customer can refresh hardware in the same tier and port software at no charge but must purchase new licenses for the next tier of hardware
b) The customer can refresh or go to the next tier of hardware and port or upgrade software at no additional charge
c) The customer must purchase entirely new software licenses
d) The customer can refresh hardware in the same tier and port software at no charge, or go to the next her of hardware and just pay the difference for their software

Answer: d

Question: 4

What key aspect of digitization allows the deployment of new services without lengthy and costly investments in server or networking infrastructure"?

a) cloud computing
b) data science
c) streaming services
d) Enterprise network architecture

Answer: a

Question: 5

In addressing the full attack continuum, what type of capabilities are required before an attack?

a) Preventive and Response
b) Preventive and Detective
c) Predictive and Response
d) Preventive and Predictive

Answer: d

Question: 6

A business capability consists of which of the following to enable the long-term strategy of the business?

a) Security, enablement, experience
b) Technology, expertise, process
c) People, tools, experience
d) People, process and technology

Answer: b

Question: 7

How does Cisco's web security appliance protect the organization?

a) file reputation during an attack
b) daily scanning of web traffic for anomalies
c) parallel AV scanning
d) automated monitoring and analysis across the network

Answer: d

Question: 8

What approach does Cisco take to provide pervasive and comprehensive security for our customers?

a) Digital Forensic Model
b) Cisco ONE Security Model
c) Threat-Centric Security Model
d) Insight-Led Security Analytics

Answer: c

Question: 9

How is creating and capturing business value achieved by Cisco?

a) determining the business priorities, business capabilities, and business solutions that enable the customer-defined outcomes
b) strategizing with the sales team on how to empower their sales personnel in attaining business goals
c) delving into the mam issues faced by customers and gelling feedback from previous work done
d) measuring the efforts of every team in delivering on their promises

Answer: a

Question: 10

Which of these is one-step Cisco is aiming to take to reduce the company's environmental impact by the year 2022?

a) Cisco is aiming to run at least 35 percent of its global operations exclusively on solar power.
b) Cisco is aiming to use electricity generated from renewable sources for at least 85 percent of the company's global electricity needs
c) Cisco is improving product power consumption and aiming to increase system efficiency to 99 percent
d) Cisco is aiming to reduce greenhouse gas emissions by 15 percent from lis global operations

Answer: b

What Study Guide Works Best in Acing the Cisco 700-150 Introduction to Cisco Sales Certification?

The 700-150 ICS study guide is a combination of some proven study tips and the combination of all valuable study materials like sample questions, syllabus and practice tests in one place.

Explore the Syllabus Topics and Learn from the Core:

If you are determined to earn success in the Introduction to Cisco Sales exam, getting in full touch of the **syllabus** is mandatory. During preparation, you might not like all syllabus sections or topics, but try to get at least the fundamental knowledge from the sections you don't like. The more you possess knowledge on all syllabus sections, the more is the chance to attempt maximum number of questions during the actual exam.

Make Your Schedule:

Studying and completing the syllabus becomes easier, if you work on the syllabus topics after making a schedule. Your syllabus must mention what areas you want to cover and within what time. Once you make a schedule and follow it regularly, syllabus completion becomes easier and preparation becomes smoother.

Get Expert Advice from the Training:

Do not forget to join the Cisco 700-150 training if it is providing any. Training enhances the practical knowledge of a candidate, which helps them to work well in the practical field during projects.

Get Access to the PDF Sample Questions:

If your study material is in a **PDF format** or the materials are mobile-friendly, what could be better than that? Get access to the free sample questions and keep enhancing your knowledge beyond the syllabus.

Avoid Dumps and Utilize the Cisco 700-150 Practice Test:

Why should you rely on practice tests? The reason is simple: you must get familiar with the exam pattern before reaching the exam hall. An aspirant aware of the exam structure and time management during the exam preparation can perform

well in the actual exam and attempt the maximum number of questions during the exam.

Many aspirants prefer to read from dumps, but they miss out on the self assessment method. Therefore, 700-150 practice tests always stand out to be the better choice than dumps PDF.

Avail the Proven 700-150 Practice Test for Success!!!

Do you want to pass the 700-150 exam on your first attempt? Stop worrying; we, NWExam.com are here to provide you the best experience during your Introduction to Cisco Sales preparation. Try out our free mock tests to get a glimpse of our quality study materials, and build your confidence with the premium **700-150 practice tests**. Our expert-designed questions help you to improve performance and pass the exam on your first attempt.