

Salesforce ADM-211 Study Guide PDF

GRAB THE SALESFORCE ADVANCED ADMINISTRATOR CERTIFICATION PDF
QUESTIONS & ANSWERS

Exam Summary – Syllabus – Questions

ADM-211

Salesforce Certified Advanced Administrator

60 Questions Exam – 65% Cut Score – Duration of 105 minutes

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Get an Overview of the ADM-211 Certification:

Who should take the [ADM-211 exam](#)? This is the first question that comes to a candidate's mind when preparing for the Advanced Administrator certification. The ADM-211 certification is suitable for candidates who are keen to earn knowledge on the Administrator and grab their Salesforce Certified Advanced Administrator. When it is about starting the preparation, most candidates get confused regarding the study materials and study approach. But ADM-211 study guide PDF is here to solve the problem. ADM-211 PDF combines some effective sample questions and offers valuable tips to pass the exam with ease.

Why Should You Earn the Salesforce ADM-211 Certification?

There are several reasons why one should grab the ADM-211 certification.

- The Advanced Administrator certification proves to be one of the most recognized certifications.
- The certification badge proves the knowledge of the candidate regarding subject matters and makes his resume presentable to potential candidates.
- Thus earning the [Salesforce Certified Advanced Administrator](#) is a powerful qualification for a prosperous career.

What Is the Salesforce ADM-211 Advanced Administrator Certification Exam Structure?

Exam Name	Salesforce Advanced Administrator
Exam Code	ADM-211
Exam Price	Registration fee: \$200 USD Retake fee: \$100 USD
Duration	105 minutes
Number of Questions	60
Passing Score	65%
Recommended Training / Books	Administer, Extend, and Automate Salesforce (ADX211) Administer, Extend, and Automate Salesforce - Extended (ADX-211E)

	Prepare for your Advanced Administrator Certification Exam (CRT211)
Schedule Exam	Kryterion Webassessor
Sample Questions	Salesforce ADM-211 Sample Questions
Recommended Practice	Salesforce Certified Advanced Administrator Practice Test

Enhance Knowledge with ADM-211 Sample Questions:

Question: 1

Sales representatives are reporting trouble syncing quotes with their related opportunities. What is a possible explanation for this problem?

Choose two answers

- a) The attached currency is no longer active.
- b) The quote contains an archived list price.
- c) The quote is attached to a closed opportunity.
- d) The user does not have Edit permissions on the quote.

Answer: a, b

Question: 2

Universal Containers has a custom field on its contact record called Salary that is hidden for all profiles except the System Administrator.

The Administrator has been asked to grant Read-Only access to the Salary field to the recruiters and assistants. The recruiters and assistants currently have two different profiles.

How can the Administrator meet this requirement?

Choose two answers

- a) Change the access levels in the Recruiter and Assistant profiles to Read-Only for the Salary field.
- b) Create a sharing rule for the Contact object using criteria-based sharing on the Salary field.
- c) Create a permission set with Read-Only access to the Salary field and assign it to the assistant and recruiter users.
- d) Create a new profile for the assistants and recruiters and reassign these users to the new profile.

Answer: a, c

Question: 3

How can Eric Cordell become the owner of a lead record he did not create?

- a) By accepting the record from a queue
- b) By being above the current owner of the record in the role hierarchy
- c) By already being a record owner
- d) By having someone share the record with him
- e) By having Modify All Data permission

Answer: b

Question: 4

Which of the following are true about opportunity pipeline and forecast reporting except?

- a) Pipeline reports may include omitted opportunities from the forecast.
- b) Forecasts may be overridden.
- c) Pipeline reports may be overridden.
- d) Opportunity stages may be used to determine the forecast category of an opportunity.

Answer: d

Question: 5

How do you autopopulate the city picklist values based on the state selected?

- a) Dependent Picklist
- b) Validation Rules
- c) Workflows
- d) Duplicate Rule

Answer: a

Question: 6

Universal Containers has a requirement to report on opportunities where the probability has dropped beneath 50%. The Administrator has created a custom checkbox as a way to identify these records.

What else should the Administrator do to meet this requirement?

- a) Enable field history tracking on the field and include the history in the report filter.
- b) Create an approval process that submits the opportunity for approval when the custom checkbox is true.
- c) Create a workflow rule that updates the field when the probability drops below 50%.
- d) Build a validation rule that displays an error when the user enters the probability at less than 50%.

Answer: c

Question: 7

The sales manager at Universal Containers wants to see all opportunities that do not have any activities. Which report type could be used to meet this requirement?

Choose two answers

- a) A custom report type with Opportunity as the primary object and Activity as the secondary object.
- b) An Opportunity report with a cross-object filter of opportunities without activities.
- c) A joined report using an opportunity report in Block A; a task and event report filtered by tasks for Block B.
- d) A standard Opportunity report filtered where the field Last Activity is blank.

Answer: b, d

Question: 8

An Administrator has been asked to create a new field called Region Code on the Opportunity object.

This field should only be visible to users with the Outside Sales, Manager, and System Administrator profiles and editable by users with the System Administrator and Manager profiles.

How should the Administrator ensure this field is accessible to only these users?

- a) Edit the field-level security on the Region Code field for these three profiles.
- b) Create a new record type and page layout for the Opportunity object for these three profiles.
- c) Edit the role hierarchy and move the Outside Sales and Manager roles lower in the hierarchy
- d) Create a new page layout for the Opportunity object for these three profiles.

Answer: a

Question: 9

A developer needs to create a trending report. What should he/she use to get the historical data?

- a) Reports
- b) Reporting snapshots
- c) Roll-up summary
- d) Report types
- e) Audit history records

Answer: b

Question: 10

What settings can you configure on a profile?

- a) Revoke sharing permissions
- b) Enable record types
- c) Enable read, create, edit, and delete on objects
- d) Specify language

Answer: a

What Study Guide Works Best in Acing the Salesforce ADM-211 Advanced Administrator Certification?

The ADM-211 study guide is a combination of some proven study tips and the combination of all valuable study materials like sample questions, syllabus and practice tests in one place.

Explore the Syllabus Topics and Learn from the Core:

If you are determined to earn success in the Advanced Administrator exam, getting in full touch of the [syllabus](#) is mandatory. During preparation, you might not like all syllabus sections or topics, but try to get at least the fundamental knowledge from the sections you don't like. The more you possess knowledge on all syllabus sections, the more is the chance to attempt maximum number of questions during the actual exam.

Make Your Schedule:

Studying and completing the syllabus becomes easier, if you work on the syllabus topics after making a schedule. Your syllabus must mention what areas you want to cover and within what time. Once you make a schedule and follow it regularly, syllabus completion becomes easier and preparation becomes smoother.

Get Expert Advice from the Training:

Do not forget to join the Salesforce ADM-211 training if it is providing any. Training enhances the practical knowledge of a candidate, which helps them to work well in the practical field during projects.

Get Access to the PDF Sample Questions:

If your study material is in a [PDF format](#) or the materials are mobile-friendly, what could be better than that? Get access to the free sample questions and keep enhancing your knowledge beyond the syllabus.

Avoid Dumps and Utilize the Salesforce ADM-211 Practice Test:

Why should you rely on practice tests? The reason is simple: you must get familiar with the exam pattern before reaching the exam hall. An aspirant aware of the exam structure and time management during the exam preparation can perform well in the actual exam and attempt the maximum number of questions during the exam.

Many aspirants prefer to read from dumps, but they miss out on the self assessment method. Therefore, ADM-211 practice tests always stand out to be the better choice than dumps PDF.

Avail the Proven ADM-211 Practice Test for Success!!!

Do you want to pass the ADM-211 exam on your first attempt? Stop worrying; we, VMExam.com are here to provide you the best experience during your Salesforce Advanced Administrator preparation. Try out our free mock tests to get a glimpse of our quality study materials, and build your confidence with the premium [ADM-211 practice tests](#). Our expert-designed questions help you to improve performance and pass the exam on your first attempt.