

# Salesforce Industries CPQ Developer Study Guide PDF

#### GRAB THE SALESFORCE INDUSTRIES CPQ DEVELOPER CERTIFICATION PDF QUESTIONS & ANSWERS

Exam Summary – Syllabus –Questions

### **INDUSTRIES CPQ DEVELOPER**

Salesforce Certified Industries CPQ Developer 60 Questions Exam – 63% Cut Score – Duration of 105 minutes

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# Get an Overview of the Industries CPQ Developer Certification:

Who should take the <u>Industries CPQ Developer exam</u>? This is the first question that comes to a candidate's mind when preparing for the Industries CPQ Developer certification. The Industries CPQ Developer certification is suitable for candidates who are keen to earn knowledge on the Salesforce Developer and grab their Salesforce Certified Industries CPQ Developer. When it is about starting the preparation, most candidates get confused regarding the study materials and study approach. But Industries CPQ Developer study guide PDF is here to solve the problem. Industries CPQ Developer PDF combines some effective sample questions and offers valuable tips to pass the exam with ease.

# Why Should You Earn the Salesforce Industries CPQ Developer Certification?

There are several reasons why one should grab the Industries CPQ Developer certification.

- The Industries CPQ Developer certification proves to be one of the most recognized certifications.
- The certification badge proves the knowledge of the candidate regarding subject matters and makes his resume presentable to potential candidates.
- Thus earning the <u>Salesforce Certified Industries CPQ Developer</u> is a powerful qualification for a prosperous career.

# What Is the Salesforce Industries CPQ Developer Certification Exam Structure?

Exam Name	Salesforce Industries CPQ Developer
Exam Code	Industries CPQ Developer
Exam Price	Registration fee: USD 200 Retake fee: USD 100
Duration	105 minutes
Number of Questions	60
Passing Score	63%

Recommended Training / Books	Industries CPQ Foundation Industries CPQ System Administration Build CPQ Solutions for Industries (IPQ 435)
Schedule Exam	Kryterion Webassessor
Sample Questions	Salesforce Industries CPQ Developer Sample Questions
Recommended Practice	Salesforce Certified Industries CPQ Developer Practice Test

# Enhance Knowledge with Industries CPQ Developer Sample Questions:

#### **Question: 1**

Why does Guided Selling need a persistent cart?

- a) To ensure the cart continues to appear between process steps
- b) To launch the OmniScript from the Vlocity action button and begin the process
- c) To prevent the regular Vlocity Cart from appearing
- d) To fully display the instructions and step titles for each process step

#### Answer: a

#### **Question: 2**

When you assign a time plan to a child product in a promotion, what does the time plan affect?

- a) When the entire promotion expires
- b) When the time plan begins for the child product
- c) Which customers are eligible for the child product
- d) How long the price of the child product is changed by the promotion

#### Answer: d

#### **Question: 3**

By what mechanism is a Document Template linked to the Opportunity, Quote or Order objects?

- a) Applicable Objects in Template Settings
- b) Document Template object picklist
- c) PDF Document Template custom setting
- d) Applicable Item Types in Template Settings

#### Answer: b



#### **Question: 4**

Where do product images appear in the Cart?

- a) In the Product Details modal window
- b) In the Product List
- c) Product images must be configured in the Cart's templates
- d) In the Cart's Line Item pane

#### Answer: c

#### **Question: 5**

Which of these can you use in a promotion to change the price of a child product?

(Choose TWO)

- a) Override
- b) MACD
- c) New order
- d) Adjustment
- e) Different price list

Answer: a, d

#### **Question: 6**

How are promotions applied to an order in Vlocity Cart?

- a) By clicking on Add to Cart for a promotion in the promotions list
- b) By running the Promotion Hierarchy Batch job
- c) Automatically using context rules
- d) By clicking the Take me there configuration icon

Answer: a

#### **Question: 7**

A company is building a B2C website for its customers. The company wants to allow its customers to buy its products online, so they are designing the website to support a self-service selling journey, when the company launches new promotions, website traffic dramatically increases by several million API calls.

Which type of APIs should the developer use to meet these requirements?

- a) Digital Commerce APIs
- b) Data Raptor APIs
- c) integration Procedure APIs
- d) Cart-Based APIs

Answer: a



#### **Question: 8**

How do you ensure that the persistent cart (vlcCart) is created in the correct node in the data JSON?

- a) Specify "vlcPersistentComponent" in the Response JSON Node properly
- b) Check the Render property for the action that creates it
- c) Drag the vlcCart node under the vlcPersistentComponent parent node in the Json editor
- d) Check the Show Persistent Cart property for the action that creates it

#### Answer: c

#### **Question: 9**

If you want to limit the duration of a discount on a child product's price, what would you use?

- a) The time plan on the entire promotion
- b) The time plan on the child product's discount
- c) The time policy of the promotion
- d) The override of the child product's cardinality

Answer: b

#### **Question: 10**

What can a developer use to make sure a subscription ends at the end of the subscription plan?

- a) A time policy
- b) A time plan
- c) An Effective Until date
- d) An Effective From date

Answer: c

# What Study Guide Works Best in Acing the Salesforce Industries CPQ Developer Certification?

The Industries CPQ Developer study guide is a combination of some proven study tips and the combination of all valuable study materials like sample questions, syllabus and practice tests in one place.

## **Explore the Syllabus Topics and Learn from the Core:**

If you are determined to earn success in the Industries CPQ Developer exam, getting in full touch of the <u>syllabus</u> is mandatory. During preparation, you



might not like all syllabus sections or topics, but try to get at least the fundamental knowledge from the sections you don't like. The more you possess knowledge on all syllabus sections, the more is the chance to attempt maximum number of questions during the actual exam.

## Make Your Schedule:

Studying and completing the syllabus becomes easier, if you work on the syllabus topics after making a schedule. Your syllabus must mention what areas you want to cover and within what time. Once you make a schedule and follow it regularly, syllabus completion becomes easier and preparation becomes smoother.

## **Get Expert Advice from the Training:**

Do not forget to join the Salesforce Industries CPQ Developer training if it is providing any. Training enhances the practical knowledge of a candidate, which helps them to work well in the practical field during projects.

## **Get Access to the PDF Sample Questions:**

If your study material is in a <u>PDF format</u> or the materials are mobile-friendly, what could be better than that? Get access to the free sample questions and keep enhancing your knowledge beyond the syllabus.

# Avoid Dumps and Utilize the Salesforce Industries CPQ Developer Practice Test:

Why should you rely on practice tests? The reason is simple: you must get familiar with the exam pattern before reaching the exam hall. An aspirant aware of the exam structure and time management during the exam preparation can perform well in the actual exam and attempt the maximum number of questions during the exam.

Many aspirants prefer to read from dumps, but they miss out on the self assessment method. Therefore, Industries CPQ Developer practice tests always stand out to be the better choice than dumps PDF.

# Avail the Proven Industries CPQ Developer Practice Test for Success!!!

Do you want to pass the Industries CPQ Developer exam on your first attempt? Stop worrying; we, VMExam.com are here to provide you the best experience during your Salesforce Industries CPQ Developer preparation. Try out our free mock tests to get a glimpse of our quality study materials, and build your confidence with the premium <u>Industries CPQ Developer practice</u> tests. Our expert-designed questions help you to improve performance and pass the exam on your first attempt.